

# Employee Assessments & Training

by Payroll Dynamics



The tools you need to help you make smart choices.

As a premier consulting organization specializing in leadership and sales development, Executive Confidential can help you get the results you're looking for.

Whether your business is focused on increased sales, improved customer service and loyalty, or leadership development, we offer the tools and services that give you the insight and knowledge to accelerate your business results.



*"We help you build a high performance team with our unique tools and training."*

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## Behavioral Assessment - Predictive Index®

The Predictive Index® method is a managerial assessment tool that provides insight into the natural workplace behaviors of prospective and existing employees – resulting in improved hiring decisions, team performance, overall communication, and workforce productivity.

## Sales Assessments - SSAT

Selling Skills Assessment Tool™ (SSAT) is a proven instrument that provides an accurate assessment of individual and group selling skills – identifying both strengths and areas for growth. SSAT provides you with an accurate statistical assessment of individuals, sales teams and the overall sales organization.

## Training Workshops - CFS

Customer-Focused Selling™ (CFS) is a highly interactive sales training workshop your team needs for effective consultative selling, resulting in sustainable sales results. Each CFS workshop is customized for you and your business giving your organization a selling process that you can rely on to grow your business.

- Behavioral Assessments
- Sales Assessments
- Training Workshops

- Better Hiring
- Improve Productivity
- Maximum Performance
- Sell More Strategically
- Minimize Conflict
- Develop High Potential Talent
- Grow Future Leaders
- Empower Front Line Managers

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